



Cultivating Connection, Strengthening Community

LINCOLN AVENUE COMMUNITIES

2025 IMPACT REPORT



Providing Affordable Homes. Strengthening Communities.

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Today, we're proud that more than 80,000 residents at over 180 properties in 30 states call an LAC community home.

A Message from Our CEO

Since 2016, Lincoln Avenue Communities has been on a mission to build high-quality homes that foster resilient communities and ensure long-term affordability. In the midst of a nationwide housing crisis and unprecedented increases in the cost of living, this work has never been more important.

In the past year, Lincoln Avenue Communities deepened our long-term commitment to new and existing communities. We worked towards alleviating the housing crisis by preserving thousands of affordable housing units and breaking ground on new affordable communities across the country. Our committed team is built on local expertise, and our regional partners work closely with each community to build homes that address local needs.

We also deepened our engagement with policymakers, working closely to advocate for common-sense legislative and regulatory changes that would have an immediate impact on boosting production of housing for families, seniors, and individuals nationwide.

Today, we're proud that 80,000-plus residents at over 180 properties in 30 states call an LAC community home. Across the country in our communities, we've furthered our resident-first approach by partnering with organizations that help our residents connect

with essential services, ranging from health care and nutritional assistance to education and career development opportunities. These organizations visit properties on Family Resource Days, strengthening communities and providing resources that promote residents' long-term success.

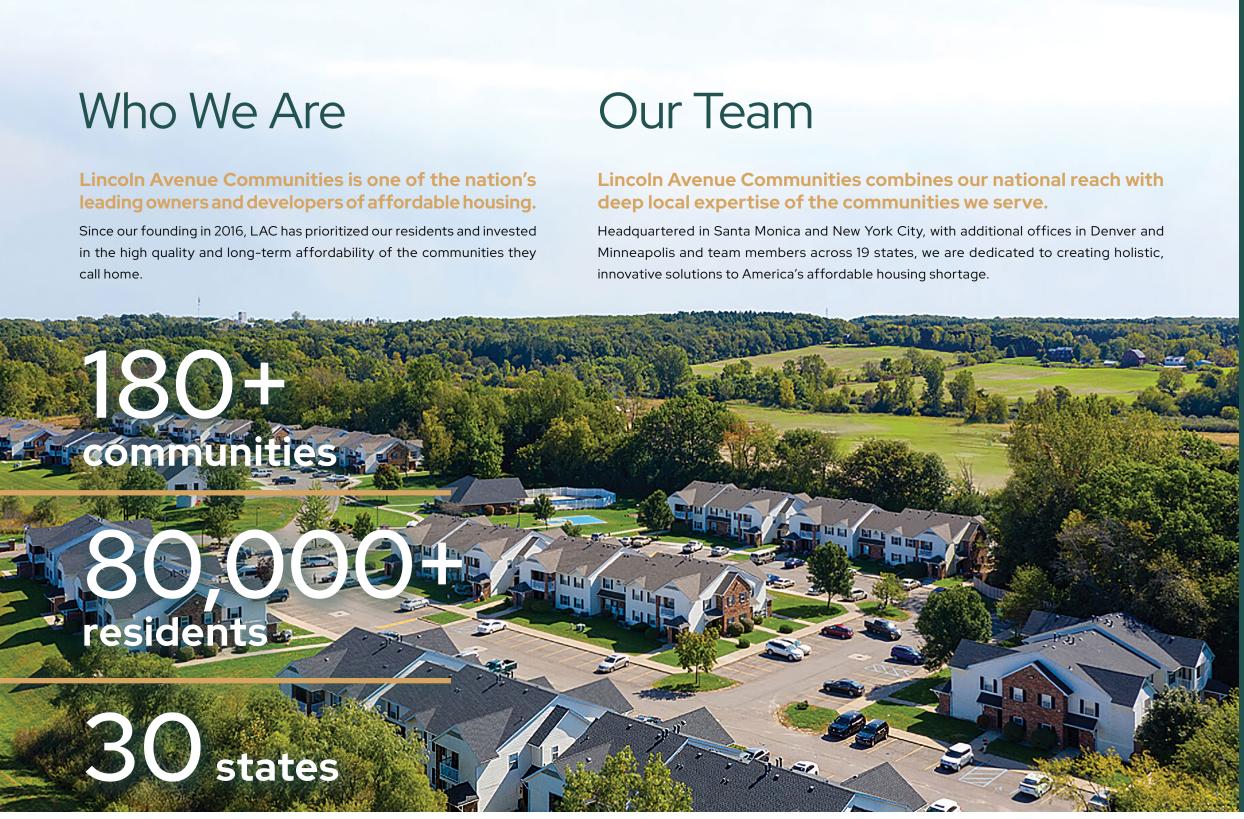
This 2025 Impact Report details how we've furthered our mission in the past year, delivering long-term impact as one of the leading affordable housing developers in the United States. We look forward to continuing to build high-guality, efficient, affordable homes that foster thriving communities nationwide.

Jeremy Bronfman Chief Executive Officer





OUR COMPANY





ORIGINATION



DEVELOPMENT



CONSTRUCTION





ASSET SERVICES

RESIDENT SERVICES



POLICY & IMPACT



FINANCE & ACCOUNTING

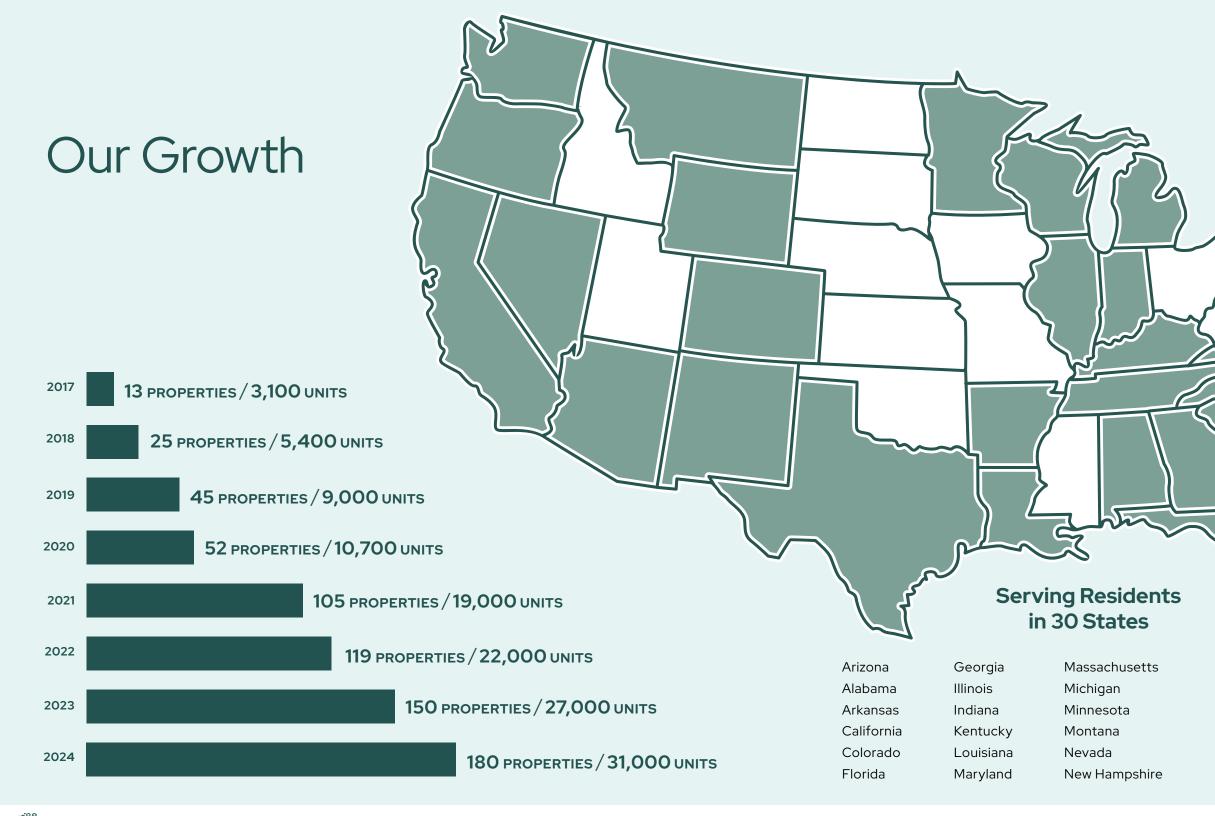


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LEGAL

STRATEGY & **OPERATIONS**





New Mexico New York North Carolina Oregon Pennsylvania South Carolina

Tennessee Texas Virginia Washington Wisconsin Wyoming



Areas of Focus

Addressing America's Affordable Housing Shortage

New Construction

Developing new homes is essential to increasing the availability of affordable housing nationwide. In 2024, Lincoln Avenue Communities broke ground on 19 new construction developments and accelerated our process to build affordable, sustainable homes from the ground up.

Preservation

LAC preserves and restores existing affordable housing communities across the country, preventing these critical homes from being converted to market-rate rentals and ensuring they remain affordable for future generations. We also work to enhance the quality of the homes we provide for our residents, regularly updating properties and offering new amenities.

Workforce Housing

Lincoln Avenue Communities provides long-term stability for middle-income families and individuals. By preserving at-risk naturally occurring affordable housing (NOAH) for residents earning between 80% - 120% of the local area median income (AMI), LAC helps people live closer to where they work.

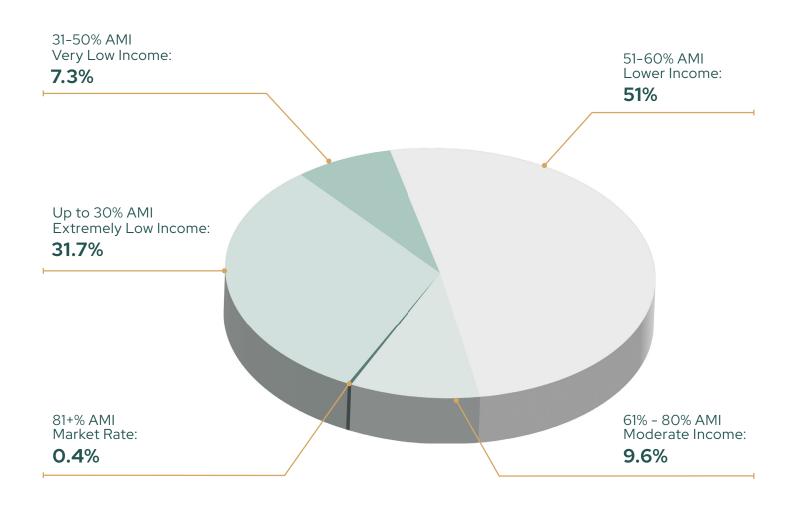


In 2024, Lincoln Avenue Communities broke ground on 19 new construction developments



Who We Serve

Lincoln Avenue Communities is a leading developer of quality, affordable homes in communities throughout the U.S. Today, we are proud to serve lower- and middle-income individuals, families and seniors at over 180 properties in 30 states.





20+ Active New Construction Projects Across 11 States

Growing Impact from the Ground Up

In 2024, LAC expanded its impact throughout the United States with an emphasis on new construction development, using our team's regional expertise to expedite critical affordable housing solutions in communities that need it most.

Supported by our team of Project Partners across the country, LAC grew its affordable housing portfolio across the country with 28 new communities.

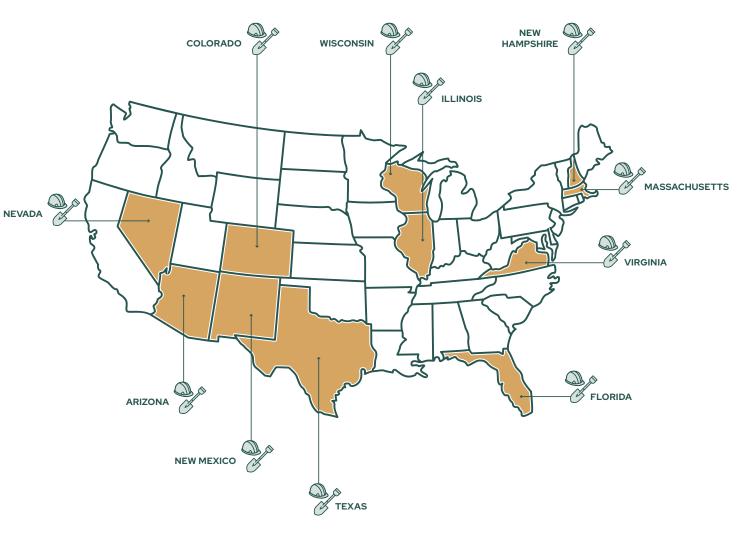
Currently, LAC is building over twenty new communities across eleven states. When completed, these developments will add over 5,200 new homes for families, seniors and individuals.

Additionally, we are currently in the design phase for thirty more affordable developments, representing over 6,000 new homes in the pipeline.

28 new communities

5,200 new homes







Regionally Rooted: **Project Partner Spotlight**

LAC's Project Partners find and implement innovative solutions to the housing shortages experienced in communities throughout the United States.

Our development project partners have spent decades living and working in their respective regions, giving them the experience and insight needed to deliver affordable housing solutions to the communities in which they work.

Willis Senior Lofts, Rochelle, IL

In 2023, LAC broke ground on Willis Senior Lofts, an affordable housing development for lower-income seniors in Ogle County, Illinois.

Across the country, rural communities like Ogle County face persistent housing shortages, especially for seniors. Developments like Willis Senior Lofts provide critical investments into the region that allow residents to remain a part of their community for the long term.

Utilizing the 9% LIHTC tax credit program, Willis Senior Lofts serves residents aged 55 and older, with 45 apartments restricted to households earning less than 60% of the area median income (AMI) and 15 units restricted to 30 % AMI.

Opened in early 2025, the community is Enterprise Green- and Net Zero-certified, and includes a fitness center, theater room, walking path, raised community garden and other amenities.



Congressman Darin LaHood (IL-16) joined LAC and community leaders at the grand opening of Willis Senior Lofts.







Meet Our Project Partner: Hume An

Hume brings nearly 20 years of experience in affordable housing and community development to his role as Vice President and Project Partner at LAC. Based in Illinois, Hume is a LEED AP, a Chicago Conservation Corps Leader and a National Audubon Society Together Green Fellow. Beyond his work at LAC, Hume serves as a board member for the Illinois Housing Council and UR Chicago Alliance.

LAC is committed to providing high-quality, affordable housing communities in areas facing low availability and high cost of living. Investing in rural communities like Ogle County is a key pillar to our mission of tackling the housing crisis. Hume An





Committed to Meaningful Investments: Preservation and Rehabilitation of Existing Housing

Addressing the housing crisis requires both developing new housing and preserving and improving existing housing. At LAC, we prioritize maximizing our impact, including taking on meaningful renovations of existing historic properties.

Tivoli Place - New Orleans, LA

Originally developed as the Bienville Hotel in 1921, Tivoli Place apartments has long been an important landmark on the historic St. Charles Avenue in New Orleans, LA. Converted to affordable housing in 1979, LAC recently completed an extensive rehabilitation of the property



that modernized and transformed its 163 units, which are reserved for lower income seniors through innovative financing that included both federal LIHTCs, and both federal and state historic tax credits (HTCs).

LAC's \$35 million investment in the century-old building delivered meaningful upgrades to residents' guality of life while preserving the building's historic features, installing energy efficient elements, and ensuring the property would remain affordable to seniors earning up to 50% of the area median income (AMI).

During the rehabilitation, LAC uncovered a mural by renowned Louisiana-based artist Conrad Albrizio that was thought to be lost. Originally commissioned by the Pan Am Southern Corporation in 1951 when they owned the building, the mural had been painted over and forgotten for over 50 years. LAC worked with local artist and conservator Elise Genier to remove the







top layer of paint and carefully uncover and restore the original artwork, which is now proudly on display for residents to appreciate in the lobby of the property. In its 2025 Historic Rehabilitation Awards, the Novogradac Journal of Tax Credits named Tivoli Place the HTC Residential Development that Best Exemplifies Major Community Impact.

Meet our Project Partner: **David Garcia**

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With a career spanning over 20 years, David leads a team responsible for developing, acquiring, financing and operating LIHTC, Section 8, RAD and workforce housing communities across the country. Prior to LAC, David held numerous executive positions with both for-profit and non-profit development companies nationally.

David is based in Auburn, Alabama, where he currently serves on the Advisory Board of the Auburn University Masters in Real Estate Development Program.



At LAC, we're focused on supporting communities through meaningful rehabilitations that improve the physical quality of homes, while simultaneously extending its affordability for the long-term. Historic rehabilitations, like at Tivoli Place, not only support existing residents with new amenities and resources, but also contribute to maintaining the unique historic quality of places like St. Charles Avenue.

David Garcia



RESIDENT SERVICES AND COMMUNITY IMPACT





Our Approach to Asset Services

LAC is proud to invest in our residents by increasing access to wide-ranging programs and property resources. Our professional site teams work closely with residents to solicit and use feedback to continually find new ways to support our communities.





- The property is very quiet and peaceful. Any concerns or questions always get answered promptly and professionally. This has been a perfect place to live, just starting out and living on my own.
- Arreyis Dennis, resident

Family **Resource Days**

In 2024, LAC hosted 10 Family Resource Days to help residents access educational and career development programs, nutrition assistance, health care services and other valuable local resources. These Family Resource Days also allow residents to spend time with their neighbors, engage with the broader community and enjoy complimentary meals from local vendors.











LAC's Family Resource Day at Troutdale Terrace brought many resources together in one place with several local organizations that provide help and services. Since the event, our East Country Food Pantry has welcomed over 30 residents to the pantry every week.

– Julie Weindel Director of the East County Food Pantry at Smith Memorial Presbyterian Church

Expanding Our Partnerships





Fairview Housing Partners

LAC works closely with Fairview Housing Partners, a 501(c) (3) organization dedicated to expanding access to quality,

affordable homes and providing the necessary resident services and resources to help communities thrive.

Since 2021, LAC, in partnership with Fairview Housing Partners, Morgan Stanley, and National Equity Fund (NEF), has hosted an 8-week after-school program at 5-8 multifamily properties each season with curriculum developed by the Baseball Hall of Fame.

The Hall of Fame's Education Programming provides an interactive and meaningful learning experience that teaches core curriculum topics through the lens of baseball, engaging students in the material for maximum educational impact. For each program, the Hall of Fame provides the necessary supplies and training for local partner educators to successfully deliver eight engaging week-long lessons customizable from 16 modules each aligned with NextGen learning standards - that span the broader topics of Social Studies, Character Development, Mathematics, Science and The Arts.

Currently, LAC is operating Baseball Hall of Fame programming at eight properties in six states across the country.



Family Scholar House

LAC partners with Family Scholar House Works (FSH Works) to implement service coordination at several communities across Florida.

FSH Works has developed a program model that combines comprehensive, holistic wrap-around services addressing the social determinants of health with focused attention on education and credentialing to support underrepresented individuals and their families. They provide 72 hours per week of available virtual support for everything from a benefits assessment and application for government programs to career planning, access to apprenticeships and credentialing, and support addressing barriers such as transportation and childcare. FSH Works documents and tracks government benefit usage alongside selfsufficiency matrix scores, education, and interactions and interventions provided.

By addressing the barriers to completion of postsecondary education/credentialing and promoting career development through a Social Determinants of Health lens, FSH Works provides individuals and families with the opportunity to attain and maintain self-sufficiency and thrive into a brighter future. Family Scholar House hosted kick-off events at all four communities to meet with residents in person and promote engagement and continues to schedule quarterly visits each year.

Esusu

As part of LAC's commitment to supporting residents and building their financial capacity, we've partnered with Esusu to help interested community members boost their credit scores through positive rent reporting to credit agencies, along with credit building tools and educational resources. This initiative helps more than 11,000 LAC residents build their credit and improve their financial stability.

- 54% of residents who enrolled in rent reporting have raised their credit scores, with an average increase of 44 points.
- Over 700 residents have been able to raise their credit scores from "subprime" to "prime," potentially saving them thousands of dollars in future interest payments on mortgages or car loans.

These improvements have helped scores of LAC residents obtain new credit cards and educational, mortgage, and auto loans.



Since beginning our partnership with Esusu:

 443 residents at LAC properties became "credit visible," earning a reportable score for the first time.

LAC has delivered rent relief for 26 residents that were facing eviction through its collaboration with Esusu and The Stable Home Fund.



FOCUSED ON ENERGY EFFICIENCY AND COMMUNITY RESILIENCE

LINCOLN AVENUE COMMUNITIES



Investing in Sustainable Communities and Durable **Materials**

LAC is committed to building highly efficient communities and enhancing environmental sustainability across our national portfolio of properties.

We achieve this by designing our new construction projects to have low-environmental impact and improving existing properties to enhance their efficiency and residents' quality of life.

New Construction

All of LAC's ground-up developments incorporate industryleading sustainability features that prioritize energy and water efficiency and promote on-site energy production where applicable, including solar panel installations. These communities are built to remain resilient for the long term and to minimize environmental impact. LAC also collaborates with local landscape designers to create climate-conscious landscapes.

Preservation

LAC's preservation of existing affordable housing often includes major rehabilitation and improvements. These renovations are designed not only to enhance the guality of residents' homes, but also to improve the environmental sustainability of each community through the installation of low-flow water fixtures, energy-efficient appliances and other features that conserve natural resources and lower utility costs.

By the Numbers

- On average, existing properties consume 25% less water and 15% less energy than they did before being acquired and renovated by LAC.
- LAC's new construction properties use 30% less water than existing properties and 50% less than industry-average affordable housing communities.
- 25 of LAC's communities have solar panel installations.

Acquired and Renovated **LAC Properties** use:

25%

LESS Water

15%

LESS Energy







New LAC **Properties use:**



than industry-average affordable housing communities

168,021kWh of electricity produced annually

35 KVV system with 16 solar panel inverters

CASE STUDY: The Derby Apartments, Madison, WI

LAC continues to prioritize installing solar energy systems into our new construction projects, offsetting consumption and lowering the cost of living for residents.

Beginning in 2024, every LAC development - both new construction and acquisition - is evaluated for innovative solar installations.

One of LAC's newest ground-up developments, The Derby Apartments in Madison, Wisconsin, offsets a significant portion of its electrical consumption through rooftop solar panels. The property includes 70 affordable units designated for residents earning 30-60% of AMI, with priority given to veterans through a partnership with Dane County. Featuring amenities such as a fitness center, children's playground, dog park and business center, The Derby reflects LAC's vision of sustainable, affordable communities that are designed to meet local needs-offering residents not just a place to live, but to succeed.

The Derby Apartments in Madison, WI, is expected to generate 168,021 kWh per year from its 135 kW DC array with 100 kW AC of inverters. This is over 133% of the common area meter's expected electricity use.





Branching Out: Powerful Impact by the Private Sector

Policy Solutions for America's Housing Shortage

Lincoln Avenue Communities works closely with our community partners to address housing needs across the country.

LAC's experienced team is uniquely positioned to work guickly with our partners and successfully execute transactions that efficiently utilize a combination of private and public funds.

In 2024, we were recognized as the leading developer of affordable housing by Affordable Housing Finance Magazine, with our 3,167 new affordable construction unit starts representing the most of any developer nationwide. We continue to be strategic in our investments, strengthening relationships with our local partners and doubling down on our long-term commitment to the communities we serve.

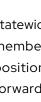


LAC is committed to supporting policies beneficial to affordable housing and community development.

In 2024, we advocated for:

- Expansion of key LIHTC provisions through co-sponsorship of the Affordable Housing Credit Improvement Act, laying the groundwork for their inclusion in the One Big Beautiful Bill Act
- Insurance affordability and attainability for affordable rental housing
- Administrative regulatory solutions at the state and federal level to drive more efficient affordable housing production

LAC is proud to contribute to dozens of national and state-level organizations supporting affordable housing expansion. In 2024, we continued our leadership commitment to critical advocacy organizations including the Affordable Housing Tax Credit Coalition, the Nationa Multi Housing Council, Housing Advisory Group, National Association of Home Builders, National Leased Housing Association, National Housing & Rehabilitation Association, the Multi Housing Impact Council, the Women's Affordable Housing Network, Commercial Real Estate Women's Network, the Urban Land Institute and more than a dozen



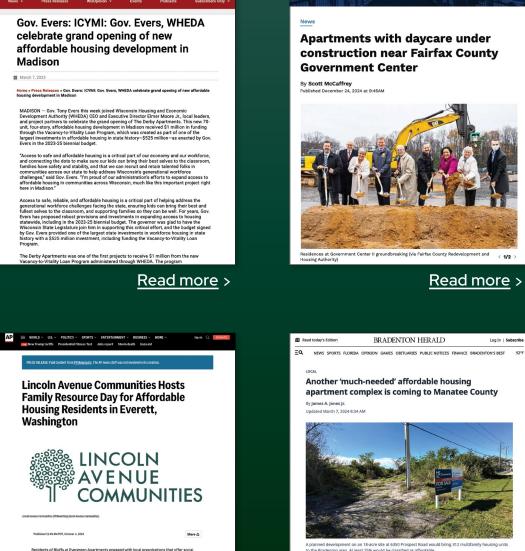




statewide affordable housing organizations. LAC team members volunteer their time serving in leadership positions in many of these organizations. We look forward to continuing our advocacy work.



In the News



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ts, community programs and other resources

VERETT, Wash., Oct. 4, 2024 /PRNewswire/ -- Lincoln Avenue Communities (LAC), a mission ven acquirer and developer of affordable housing, hosted a Family Resource Day event for iffs at Evergreen Apartments residents. Biuffs at Evergreen Apartments provides one-to-twooom units to low-income residents in Snohomish County.

"Our Family Resources Days build a strong sense of community and provide residents with essential resources," said Jeremy Brontman, founder and CEO of LAC. "We are proud to partner with leading service providers in Everett to support our residents."

ntatives from Connect Casino Road, Casino Road Kids Ministr Representatives from <u>Connect Casino Road</u>, Casino Road Kidik Ministries, Everyteem Goodw Quarden Parto, <u>Repectrum Wife</u>, <u>Break Roavy</u>, <u>Snohomical Cauruly Level Everytees</u> <u>Department</u> and <u>Everetit Community College</u> engaged and spoke with the Bluff at Everyree community. The Family Resource Day provided residents the opportunity to learn about educational and professional development opportunities and other community all resource

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FFXNOW airfax County local news

SANTA FE NEW MEXICAN A NEWS SPORTS OPINION PASATIEMPO OBITUARIES MULTIMEDIA LIFE REALESTATE JOBS LEGALS USER INFO SPONS

Santa Fe County officials celebrate 240unit affordable housing project underway

By Daniel J. Chacón dchacon@sfnewmexican.com May 29, 2025 Updated May 30, 2025



Goy, Michelle Lujan Grisham speaks Thursday during a groundbreaking ceremony for the Cresta Ranch Apartments, Santa Fe County's first multifamily affordable housing project. She said more affordable housing is needed around New Mexico. Gabriela Campos/The New Mexican

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Maricopa...

GOVERNMENT

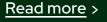
News v Business v Community v Public Safety v Real Estate Traffic Q

2 affordable rental developments break ground, adding over 500 subsidized housing units

NEWSLETTER Email: Sign up



City and state leaders joined developers today to break ground and tour two major affordable housing developments in Maricopa, Together, these new communities will bring more than 500 new homes to Maricopa.



In the News

A new plan to bring 312 units of multi-family housing, with more than 25%

approve a rezoning request to allow for residential construction.

designated as affordable, is being fast-tracked by Manatee County Government.

The planned development on 18 acres at 6350 Prospect Road is on land zoned for

agricultural uses. The project would require the Manatee County Commission to

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Read more >

05:09

Only have a minute? Listen instead

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MANATEE COUNTY



Here Home > Business >

City of Madison are tackling the housing cris



Lincoln Avenue Communities and the City of Madison are tackling the housing crisis in Dane County January 14, 2025 & Sydney Claff

e urgent demand, promising relief for many in need.

ce 2010, the City of Madison has faced a persistent ho emand that has pushed rent prices to record highs. As Wisconsin's fastest-growing munity, Modison's population has risen by 19% over the past decade, far cing the state's average growth of just 3.6% between 2010 and 2020. In the last

mmUnity

ABOUT MADISON COMMONS

UPPORT MADISON COMMON

reporting in the Modison area. Please





The city contributed more than \$6 million in tax incremental financing funds last year to help cover a gap in th roject's financing and keep construction on track. It was additionally financed through federal low-income sing tax credits from the Wisconsin Housing and Economic Development Authority and the National Equity Fund, and also received a Brownfield Idle Sites Grant from the Wisconsin Economic Development Corp.

Plans call for a grand total of 553 income- and rent-restricted units between two buildings, with one building dedicated to older adults and the other building dedicated to individuals and families. All of the units at Huxley rds will be reserved to individuals making up to 50%, 60%, or 70% of Dane County's Area Median Income, epending on the unit. According to the U.S. Department of Housing and Urban Development (HUD), Dane county's AMI is currently \$125,900 for a family of four.

of the 553 units on the site, 303 will be in the building called "The View," which will serve families and viduals, offering several amenities, including job training. The other building, called "The Victoria," will rovide 250 units for older adults along with a club room, a craft room, a fitness center, and two rooftop purtyards. The site will also include a new city park.

addition to providing one- and two-bedroom units, plans also call for three- and four-bedroom units that will elp support families who can experience challenges in finding affordable housing that fit their needs.

Both buildings will be sustainable, with rooftop solar power systems and Wisconsin Green Built Home ertifications





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